

3125 Portia Street | P.O. Box 83581 • Lincoln, Nebraska 68501-3581 | P: 402.476.2729 • F: 402.476.6454 | www.lpsnrd.org

Memorandum

Date: October 14, 2021

To: All Directors

From: Mike Mascoe, Public Information Specialist

Subject Information & Education Subcommittee Minutes

The I&E Subcommittee met via Zoom at 4:30 PM on Wednesday, October 13, 2021. The entire subcommittee was present: Chair Dave Landis, Vern Barrett, Tom Green, Christine Lamberty, Susan Seacrest, Ray Stevens, Ken Vogel and John Yoakum. Board Chair Deborah Eagan was also present. Staff members present were Paul Zillig, David Potter, McKenzie Barry, Parker Robinson, Adam Sutton and Mike Mascoe. Adam Kroft, of Red Thread, also attended.

Chair Landis called the meeting to order. Vern Barrett had technical problems and could not be heard, but he could hear everyone else. Chair Landis suggested Barrett vote using the Zoom chat feature and Barrett's vote(s) may, then, be included on-record, pending consideration by legal counsel. Legal counsel told staff the following morning a Zoom chat vote is acceptable, "so long as there is not a quorum of the Board present." A quorum of the Board was not present.

Barry introduced and the subcommittee welcomed new Social Media Strategist Parker Robinson, who had begun work three weeks ago.

Barry, then, introduced Kroft, who showed three new :30 second educational announcements produced by Red Thread and designed for television. All three featured the Conservation Coach and his younger brother and were well-received by the subcommittee. Kroft also answered questions from the subcommittee. The topics of the announcements; forestry, soil health and recreation; were discussed and selected by the I&E Subcommittee two years ago. Chair Landis suggested staff utilize a similar procedure involving the subcommittee early in the next production process.

The subcommittee considered an agreement with Firespring for placement of the three new announcements on Lincoln television channels 8 and 10/11. These would begin airing later this month and continue at various times through early-June 2022, as listed in the attached proposal. Mascoe explained the television announcements are one part of a three-pronged campaign featuring the Conservation Coach that will also include social media and radio to increase awareness of our forestry,



soil health and recreation programs and projects. Mascoe said by purchasing our television time through an agency like Firespring, the NRD saves approximately 15% in cost, as opposed to buying directly from the TV stations. Firespring employs a full-time media buyer who knows the market and knows how to work effectively on behalf of Firespring clients. Firespring also buys large amounts of media time at bulk rates, so they are able to pass their savings along to clients. It was moved by Stevens, seconded by Yoakum and unanimously approved (including Barrett's vote via Zoom chat) the I&E Subcommittee recommend the Board of Directors approve a television campaign agreement from Firespring for airing of Conservation Coach announcements featuring forestry, soil health and recreation programs and projects, not to exceed \$30,000.

There being no further business, Chair Landis adjourned the meeting at 4:58 PM.

MM/mm